

The Luxury Assets Forum

JERSEY · CHANNEL ISLANDS

PARTNERS · JERSEY 2027

Exclusive Panel Partnerships

A considered place in the conversation.

08 / 08 CURRENTLY AVAILABLE

WHEN & WHERE

Tuesday 25 May 2027

4.30 to 8.30pm · The Royal Yacht, Jersey

THE FORMAT

Two panels. Four specialist perspectives on each. Eight exclusive opportunities, one organisation per perspective.

SUPPORTED BY



THE PROPOSITION

Participation in the conversation.

Two panels. Four specialist perspectives on each. Eight exclusive partnership opportunities, each an invitation to contribute expertise to a curated professional conversation.

For each perspective, one organisation will be appointed as the exclusive partner for that specialist category on the relevant panel, with the opportunity to contribute an appropriate senior expert to the conversation. Once appointed, no other firm in that category holds that perspective: your organisation stands alone in its discipline on the panel, in front of the audience it most wants to reach.

Partners contribute specialist expertise through moderated panel discussions. The Forum approves speakers, sets the questions and retains editorial control.

HOW PANEL PARTICIPATION WORKS

01

Nomination

The partner nominates a senior expert from their organisation.

02

Approval

The Forum reviews and approves the nominated expert.

03

Preparation

The moderator shares the panel themes and questions in advance.



Jersey Wealth Management Association

SIFS

SCHOOL OF INTERNATIONAL
FINANCIAL SERVICES

School of International Financial Services

The Luxury Assets Forum will be supported by The Jersey Wealth Management Association in collaboration with The School of International Financial Services (SIFS). This gives the Forum a professional, education-led foundation, connected with Jersey's private-wealth and private-client community.

WHO YOU WILL REACH

Advisers to significant asset owners.

Partners have direct access to the trustees, family offices, private bankers and private-client lawyers who are consulted before an asset is bought, while it is held, and when it is sold. These are the professionals who recommend, instruct and introduce the specialists who advise, value, insure, store and sell exceptional assets.

TARGET ATTENDANCE

60–80 delegates

TARGET AUDIENCE

50+ private-wealth professionals

PLANNING TARGETS, NOT CONFIRMED ATTENDANCE. INVITATIONS THROUGH JWMA MEMBER FIRMS, SIFS PROFESSIONAL NETWORKS AND THE LUXURY ASSETS NEWS.

Trustees

Family offices

Private bankers

Private-client lawyers

Accountants

Investment professionals

WHAT PARTNERSHIP INCLUDES

One partnership per specialist category

Only one organisation is appointed within each specialist category on each panel: the sole firm holding that perspective.

A concentrated audience

Trustees, family offices, private bankers and private-client advisers in one room, consulted before, during and after an acquisition.

Recognition before, during and after

Website presence, pre-event communications, event branding and post-event material.

Additional sponsorship opportunities

Available across a suite of events tailored to your target audience.

Participation through the programme

The opportunity to contribute an appropriate senior expert to the relevant panel discussion.

Substantial networking time

Time is set aside for drinks and conversation before, between and after the panels.

Additional media opportunities

Social media engagement, webinars to SIFS professional networks across 14 jurisdictions, and potential podcast contributions.

Editorial control

The Forum retains editorial control. Discussions are moderated to stay balanced and relevant to the audience.



THE OPPORTUNITIES · PANEL ONE

Collectible Motor Assets

A specialist perspective on the acquisition, ownership, protection and stewardship of collectible vehicles.

01

AVAILABLE

Acquisition & Market Partner

For collector car specialists, auction houses, marketplaces and advisers who understand where value, provenance and liquidity really sit, and help advisers judge an acquisition before it is made.

ACQUISITION · MARKET INTELLIGENCE ·
PROVENANCE · VALUATION

02

AVAILABLE

Insurance & Risk Partner

For specialist insurers and brokers covering cars, motorcycles and other collectible vehicles, where agreed values, exclusions and claims handling determine whether an asset is properly protected.

INSURANCE · RISK · CLAIMS · PROTECTION

03

AVAILABLE

Finance & Ownership Partner

For private banks, specialist lenders and asset-finance providers who can explain how collectible motor assets are financed, secured and held within a wider family balance sheet.

FINANCING · LIQUIDITY · OWNERSHIP ·
STRUCTURING

04

AVAILABLE

Storage, Security & Preservation Partner

For storage, security, transport and preservation specialists whose care of a collection directly affects its value, insurability and condition at the point of sale or succession.

STORAGE · SECURITY · LOGISTICS ·
PRESERVATION

Only one organisation will be appointed within each specialist partnership category on each panel, and held for the edition.



THE OPPORTUNITIES · PANEL TWO

Private Aviation

A specialist perspective on the acquisition, ownership, operation and protection of private aircraft.

05

AVAILABLE

Acquisition & Brokerage Partner

For aircraft brokers, manufacturers and aviation advisers who guide aircraft selection, acquisition and disposal, and give private-client advisers a clear view of the market.

ACQUISITION · DISPOSAL · MARKET
INTELLIGENCE · AIRCRAFT SELECTION

06

AVAILABLE

Finance & Ownership Partner

For aviation financiers, lenders and private banks who structure the purchase and ownership of aircraft, where financing, jurisdiction and ownership vehicle shape long-term cost and risk.

FINANCE · OWNERSHIP · STRUCTURING ·
LIQUIDITY

07

AVAILABLE

Management & Operations Partner

For aircraft management companies and operators responsible for crew, maintenance, charter and compliance, the day-to-day decisions that protect an aircraft's value and its owner's reputation.

MANAGEMENT · OPERATIONS · CHARTER ·
MAINTENANCE

08

AVAILABLE

Insurance & Risk Partner

For specialist aviation insurers and brokers who advise on hull, liability and operational risk, and on what cover means for owners, trustees and lenders when something goes wrong.

INSURANCE · RISK MANAGEMENT · CLAIMS ·
PROTECTION

Where a partner is represented on both panels, exclusivity applies separately to the agreed category on each panel.

Curated client event in Jersey.

Forum partners may choose to join an exclusive, curated client event at a premier location in Jersey, held in the weeks and months after the Forum. The event will bring partners together with high-net-worth and ultra-high-net-worth Jersey residents and clients. Details are to be confirmed.

WHAT EACH PARTNER RECEIVES · INCLUDED IN EVERY PARTNERSHIP

BENEFIT	DETAIL
Website presence	Logo and profile on the partner page.
Pre-event communications	Inclusion in invitation emails and LinkedIn announcements.
Event branding	Logo on event signage and printed materials.
Guest places	A number of complimentary places.
Panel participation	One senior expert on the relevant panel.
Post-event material	Inclusion in the post-event summary and photography.

Final details are confirmed with each partner. A detailed partnership proposal is available on request.

CATEGORY EXCLUSIVITY

Agreed category Exclusivity applies to the agreed specialist category within the relevant panel. Only one partner is confirmed per category on each panel.	Multiple specialist areas Where a business operates across more than one area, its exclusive category is agreed in writing before confirmation, and it is positioned in that category only.	Both panels Where a partner is represented on both panels, exclusivity applies separately to the agreed category on each panel.
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The Luxury Assets Forum

JERSEY 2027

PARTNERSHIP ENQUIRY

Explore an exclusive partnership.

Select the specialist perspective most relevant to your organisation. Fit, participation and commercial terms are discussed directly once the right match is established.

ENQUIRE ONLINE

theluxuryassetsforum.com/partners

SPEAK TO US

john.pipon@sifs.co.uk

MEDIA PARTNER

Coverage of the Forum appears in The Luxury Assets News.

THE VENTIERI FAMILY

Combined opportunities across the Forum, The Luxury Assets Awards and The Luxury Assets News are available through Ventieri.

SUPPORTED BY

